fileorbis

CASE STUDY

Group: Talanx Group

Company: HDI Insurance

Industry: Insurance

Number of Employees: 700+

Core Product:
- Secure Link Suite

Add-Ons:
- Approval Add-On
- Mount Drive Add-On

HDI Insurance share links, large files, and folders with employees and clients using FileOrbis

Customer Contacts

Altuğ Şahin has been working at HDI Sigorta for 3 years as a Cyber Security Assistant Manager. Şahin has taken part in many successful security projects. By continuously implementing and adapting new security solutions at HDI Sigorta Şahin has always ensured he stays at the forefront of critical emerging security technologies.

"We have increased the effective management and security of data shared with FileOrbis. Our 3rd party partners and suppliers can now securely transmit their files to us."

Can you tell us a little bit about your company and your business structure, company size and, years in business?

HDI Sigorta AŞ, is a member of German insurance giant Talanx Group, offers a wide range of services through its hundreds of agents across Turkey, delivering all the capabilities of this international economic power to its customers Having quickly completed its institutional development, HDI Sigorta is now offering its superb services and brand new products to its customers directly from its head office and through its Inner Anatolia, Marmara, Aegean, Southern Anatolia, Black Sea, Mediterranean, Central Anatolia, Istanbul, and Samsun Regional Offices as well as through and specialist agents. International AG is a member of Talanx AG, which is the third-largest insurance group in Germany with operations in 150 countries of the world.

The Group acquired İhlas Sigorta, a Turkish insurance company, on 30.06.2006 and started its operations in Turkey under the name of "HDI Sigorta" as an affiliate of HDI International AG. Talanx AG, the third-largest insurance conglomerate of Germany, was founded by a number of German industrial companies as a liability insurance cooperative in 1903. The Group is headquartered in Hannover, Germany. Comprising many brands within its organization, Talanx AG has operations in nearly 150 countries.

What challenges/problems necessitated a change for your previous file-sharing architecture?

Before implementing FileOrbis It was very difficult to share files securely. As a result of new standards regulations, there was a restriction on the use of the cloud environment, so it was essential for us to create a sharing platform under our own management.

What initial challenges did you encounter with the client/ employee that could be helped with our product?

Before FileOrbis, third-party companies generally tended to use public file sharing platforms. The issue of where the data was added to these platforms where they were kept and who accessed them wasn't well controlled and exposed the business to risk. These challenges have been eliminated using FileOrbis. We have increased the management and security of data. Our 3rd party companies can now securely transmit their files to us using the FileOrbis platform.

What have you been most impressed with? Has this solution saved money and/or increased productivity?

For insurance professionals, simple file sharing is both imperative and challenging. Insurance companies must make forms, customer data, private research, and other sensitive information available to an increasingly mobile workforce. We quickly completed the installation of FileOrbis and started using it in the live system on day one. We were able to get a very fast response from the FileOrbis team and quickly solve the minor configuration issue we experienced. FileOrbis has hugely increased our productivity. With, secure file sharing, our relevant departments can share their files with their stakeholders in a much faster and secure way while remaining compliant.

What kind of success did you and the team enjoy with our product?

FileOrbis' secure file sharing and governance platform integrate with legacy content systems, enabling simple file sharing for insurance professionals and making all content available to authorized users, no matter where they are accessing it or from which device. Feedback from our stakeholders and employees has been extremely positive. The challenges of how to send and share this file have been resolved and feedback from users is that they can finally easily share the files using a platform they trust.